

Honoring The Past As We Look Ahead To The Future



Windsor Federal

2022 Annual Report

President's Message

As Windsor Federal moves into its 86th year as a community-focused, mutual institution, I would like to take some time to reflect on and celebrate our history while looking ahead to the future.

A common sentiment surrounding the pandemic is that it helped to put things into perspective for people and organizations alike, and Windsor Federal is no exception. The challenges of the past two years have reaffirmed who we are, where we have been, where we are going, and what is most important: our people and our communities.

Windsor Federal's success, since its inception, has been the result of the dedication of people working together to help their neighbors. Over the years, we have been able to hire and retain top-notch talent, which is especially remarkable given the recent pandemic job environment. Our employees have helped to build long-term relationships with our communities over the past 86 years through kindness, loyalty, and dependable customer service. Nancy Tollefson, Assistant Vice President, embodies the spirit and characteristics of the Windsor Federal Banker. Nancy recently semi-retired after over 40 years with the Bank, having worked in every one of our branch offices, getting to know her customers and fellow community members and serving their needs as banking evolved. She has been a mentor, setting the standard for the new generation of Bankers to follow.



George Hermann,
President & CEO

As a mutual institution, Windsor Federal is owned by its customers and instead of having shareholders to satisfy, our Directors provide the guiding light of our organization. Board members live and work in our communities and are experts in their fields, providing a breadth and depth of knowledge that aid in charting the direction of the Bank. They are representative of our customer base and make decisions with the good of our neighbors in mind. In 2021, two long-time Directors, Michael R. Rabbett and Beverly Paganelli, handed their torches to newly elected members, Kristen Barbarotta and Stan Gryskiewicz. We have immense gratitude for Mr. Rabbett's and Ms. Paganelli's service and will continue to work in the mission and vision that they helped to create.

This past year was one of quiet celebration and achievement. Windsor Federal saw record earnings despite a challenging interest rate environment and originated over \$171 million in commercial loans. We remain well-capitalized from a regulatory perspective. Additionally, we continued to help our Paycheck Protection Program (PPP) customers, successfully assisting 500 local businesses with forgiveness: 99% of all requests having been submitted to the government and 96% of loans having been forgiven.

A recent Community Reinvestment Act (CRA) exam rated our community development efforts as outstanding. During the pandemic, we provided additional financial support to local organizations that share a similar mission of helping our neighbors. We look forward to returning to more in-person events where we can provide human capital.

In October, Windsor Federal held an intimate grand opening ceremony at its new state-of-the-art South Windsor office and we are delighted with how we have been embraced by the South Windsor community. While growth does not come without change, we remain committed to our mutuality and our partnerships. When we grew out of our administrative space on Broad Street, it was important for us to remain in our hometown. Windsor Federal's new administrative office building opened on Day Hill Road and our employees returned to work in a space that allows for improved collaboration and technological advancement.

Even after 10 years as President & CEO, I continue to be inspired by the dedication and hard work of Windsor Federal's employees, Board of Directors and Advisory Board, the shared commitment of our partners to strengthening our communities, and the outpouring of support from our community members. As North Central Connecticut's premier business lender, Windsor Federal will continue to bring economic strength and stability to our communities, and I am excited to see what the next year will bring.

All the best,

A handwritten signature in black ink, appearing to read "George Hermann". The signature is fluid and cursive, with a long, sweeping tail.

George Hermann, President & CEO

Summary Financial Highlights

(Dollars in Thousands)	At or For the Years Ended March 31,	
	2022	2021
<u>Condensed Balance Sheets:</u>		
Cash and Due from Banks	\$ 7,408	\$ 5,223
Interest-bearing Deposits	73,405	97,940
Investment Securities	149,310	92,169
Loans Receivable, Net	479,159	473,742
Premises and Equipment, Net	11,246	8,496
Other Assets	24,059	20,513
Total Assets	\$ 744,587	\$ 698,083
Deposits	\$ 664,475	\$ 613,397
Customer Repurchase Agreements	11,178	11,013
Other Liabilities	4,216	4,592
Total Liabilities	679,869	629,002
Total Equity	64,718	69,081
Total Liabilities & Equity	\$ 744,587	\$ 698,083
<u>Condensed Statements of Income:</u>		
Interest and Dividend Income	\$ 21,036	\$ 20,643
Interest Expense	665	1,526
Net Interest Income	20,371	19,117
Provision for Loan Losses	132	320
Noninterest Income	2,583	2,304
Noninterest Expenses	17,869	16,251
Income Before Taxes	4,953	4,850
Income Tax Provision	914	895
Net Income	\$ 4,039	\$ 3,955

Neighbors Helping Neighbors Since 1936

Leadership

Executive Management

George Hermann, President and Chief Executive Officer

Mary-Lynn Kinney, Senior Executive Vice President, Chief Operating Officer

Jeffrey Karam, Executive Vice President, Chief Information Officer

Janice Kelley, Executive Vice President, Human Resources & Corporate Communications

Luke Kettles, Executive Vice President, Chief Loan Officer

Lauren Murphy, Executive Vice President, Chief Financial Officer & Treasurer



Board of Directors

Robert Verrengia, Chairman

Kristen S. Barbarotta

Brian Baumann

Frank W. Carmon, IV, Vice Chairman

Steve Erickson

Stan Gryskiewicz

G. Duncan Harris

George Hermann, President & CEO

Michael Rice

Gaye Rizzo, Board Secretary



Locations

Windsor (Main Office)
250 Broad Street
Windsor, CT 06095
860-298-1420

Windsor (Wilson Office)
321 Wilson Avenue
Windsor, CT 06095
860-251-6172

South Windsor
176 Deming Street
South Windsor, CT 06074
860-644-4401

Bloomfield
54 Jerome Avenue
Bloomfield, CT 06002
860-242-6062

Windsor (North Central Square)
695 Poquonock Avenue
Windsor, CT 06095
860-298-6169

East Windsor
1 Shoham Road
East Windsor, CT 06088
860-627-0805

Granby
21 Hartford Avenue
Granby, CT 06035
860-653-4548

Suffield
112 Mountain Road
Suffield, CT 06078
860-668-0700

